

TIPPECANOE COUNTY BOARD OF COMMISSIONERS

RESOLUTION NO. 2019- 12 -CM

WHEREAS, the Board of Commissioners, in conjunction with the Tippecanoe County Sheriff, issued a request for proposals for the provision of jail medical services;

WHEREAS, IC 5-22-9-5(b)(3)-(4) directs that a register of proposals should contain a list of proposals received and a written statement of the basis on which the award was made;

NOW THEREFORE, BE IT RESOLVED that the Board of Commissioners of Tippecanoe County states the following as the basis for determining that Quality Correctional Care is the successful proposer:

1. On February 18, 2019, Tippecanoe County issued its request for proposals for the provision of jail medical services. Those proposals were received on March 18, 2019.

2. The Request for Proposals listed the following evaluation criteria:

- a) the base price plus any additional charges to County for the proposed contracted services (price will be a significant factor in the evaluation of proposals but not the sole or determinative factor in determining the Contractor); and
- b) the experience of the proposer in providing health care services to jail or inmate populations; and
- c) the availability of on-staff professionals affiliated with the proposer and readily available to begin the delivery of services under the Contract immediately upon commencement of the Contract term, or the proposer's plan to acquire such professional staffing; and
- d) the detail, quality and responsiveness of the proposal to the *Request for Proposals* and these Specifications; and
- e) input received from any references provided by the proposer or otherwise determined by representatives of the County during the proposal evaluation period; and
- f) the perceived benefit to the County of any voluntary alternate submitted with or as a part of a proposal; and/or

- g) such other matters as might be directly related to the delivery of the services contemplated by the Contract to be entered as determined in good faith by County during the proposal evaluation period.

3. Proposals were received and opened at the meeting of the Board of Commissioners on March 18, 2019. Proposals were submitted by Quality Correctional Care, Advanced Correctional Healthcare, and Valley Oaks Health. Presentations were invited from the proposers and made on March 29, 2019.

4. Valley Oaks submitted a proposal for only the mental health component of the request. The local ties of Valley Oaks to the community and experience with many inmates before and after their incarceration are valuable, but ultimately Valley Oaks' higher cost of service combined with difficulties that would be posed by attempting to integrate their mental health services with the medical services of one of the other proposers made their proposal not reasonably susceptible of being selected for award.

5. The proposals submitted by QCC and ACH contained a number of alternates, requested by the County ranging from one physician visit per week with 24/7 nursing coverage provided by LPNs or higher and 40 hours of mental health coverage to two doctor's visits per week with 188 hours of nursing coverage provided entirely by Registered Nurses with 80 hours of mental health coverage.

6. Best and final offers were obtained from QCC and ACH, both of whom had submitted proposals that were reasonably susceptible of being selected for award. Both were asked to focus their attention on one doctor's visit per week, an RN Health Services Administrator working 40 hours per week plus 232 hours of additional nursing coverage split 50/50 between RN and LPN practitioners, 80 hours of mental health coverage, and an alternate with 40 hours of clerical support.

Quality Correctional Care's proposal for this level of service was \$858,000 (\$894,000 alternate) while ACH's proposal was \$1,130,376.73 (\$1,192,788.87 alternate).

7. Both QCC and ACH have substantial experience providing health care services to jail inmate populations. The County used the services of ACH for more than a decade prior to 2015 and ACH provides services over a wide area of the Midwest. The County has used QCC's services since 2015, and QCC provides jail medical services to more than half of Indiana's 92 counties.

8. Both QCC and ACH have on-staff professionals available to begin delivery of services. Both would be required to retain some additional staff to provide service at the new levels requested. QCC has professionals on-site currently.

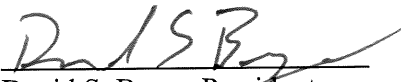
9. The detail, quality, and responsiveness of the proposals were roughly equivalent.

10. The County has direct experience with both ACH and QCC. Both companies are capable of providing the desired services at an acceptable level.

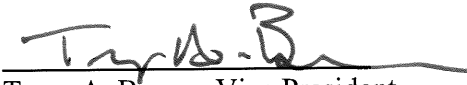
11. After evaluating the factors stated in the proposals, with quality and other factors being roughly equivalent, ultimately price is the determining factor. The Board of Commissioners, in conjunction with the Tippecanoe County Sheriff, have determined it is in the best interests of the County to accept the proposal of QCC, as modified by QCC's best and final offer. This acceptance is conditional on agreement as to a form of contract that materially reflects the proposal and the necessary appropriations by the Tippecanoe County Council.

Duly adopted this 15th day of April, 2019.

BOARD OF COMMISSIONERS OF
TIPPECANOE COUNTY



David S. Byers, President

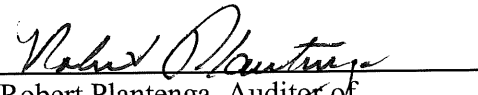


Tracy A. Brown, Vice President

Absent

Thomas P. Murtaugh, Member

ATTEST:



Robert Plantenga, Auditor of
Tippecanoe County

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